



Current equipment	Quarterly Rental	Quarterly Mono Volume	Quarterly Colour Volume	Insurance	Annual Doc Fee expressed 1/4 ly	TOTAL 1/4LY COST	AMENDED COST
Kyocera TASKalfa 520i	£102.37	Average of 15,756 @ 0.612p = £96.43 Based on current volume of 10,231 = £62.62	N/A	£18.46	£10.00	£227.26	£193.45

Going Forward	Quarterly Rental	Quarterly Mono Volume	Quarterly Colour Volume			TOTAL 1/4 LY COST	
<b>NEW</b>							
Kyocera TASKalfa 3252Ci	£171.42 - Five Year Rental	Average of 15,756 @ 0.23p = £36.24	UNKNOWN BUT CHARGED @ 2.3p	NOT REQUIRED	£12.50	£220.16	£207.46
	£220.92 - Four Year Rental	Average of 15,756 @ 0.23p = £36.24	UNKNOWN BUT CHARGED @ 2.3p	NOT REQUIRED	£12.50	£269.66	£256.96
	£262.20 - Three Year Rental	Average of 15,756 @ 0.23p = £36.24 Based on current volume of 10,231 = £23.54	UNKNOWN BUT CHARGED @ 2.3p	NOT REQUIRED	£12.50	£310.94	£298.24
<b>CASH PRICE FOR THIS DEVICE - £2955.00</b>							

<b>REFURBISHED</b>							
Kyocera TASKalfa 3051Ci	£165.02 - Four Year Rental	Average of 15,756 @ 0.5p = £78.78	UNKNOWN BUT CHARGED @ 5p	NOT REQUIRED	£12.50	£256.03	£228.68
	£195.86 - Three Year Rental	Average of 15,756 @ 0.5p = £78.78 Based on current volume of 10,231 = £51.16	UNKNOWN BUT CHARGED @ 5p	NOT REQUIRED	£12.50	£287.14	£259.52
<b>CASH PRICE FOR THIS DEVICE - £2207.00</b>							

We can only offer a rental of up to four years on this device.

**ADDITIONAL INFORMATION: -**

You do not need to pay insurance to the lease company - you can simply advise them of your current Contents Insurance details and avoid this cost - **WPS insurance advise an additional premium of £12pa will be payable**  
 There is an administration fee of £150.00 charged by the lease company and taken with the first rental.  
 I have included the Annual Documentation Fee in my figures above and expressed it as a quarterly amount - this is taken as one payment of £50.00 on the anniversary agreement from year two  
 Prices include delivery, installation and training  
 All prices are exclusive of VAT  
 This proposal includes the settling of your current lease to a maximum value of £404.23

**COPY COSTS: -**

Mono copies/ prints on the new system are charged @ 0.23p a p c Colour copies/prints on the new system are charged @ 2.3p

Mono copies/prints on the refurbished system are charged @ 0.5p c Colour copies/prints on the refurbished system are charged @ 5p