



Current equipment	Quarterly Rental	Quarterly Mono Volume	Quarterly Colour Volume	Insurance	Annual Doc Fee - expressed 1/4 ly	TOTAL 1/4LY COST
Kyocera TASKalfa 520i	£102.37	Average of 15,756 @ 0.612p = £96.43	N/A	£18.46	£10.00	£227.26

Going Forward	Quarterly Rental	Quarterly Mono Volume	Quarterly Colour Volume			TOTAL 1/4 LY COST
<b>NEW</b>						
Kyocera TASKalfa 3252Ci	£171.42 - Five Year Rental	Average of 15,756 @ 0.26p = £40.97	UNKNOWN BUT CHARGED @ 2.6p	NOT REQUIRED	£12.50	£224.89
	£220.92 - Four Year Rental	Average of 15,756 @ 0.26p = £40.97	UNKNOWN BUT CHARGED @ 2.6p	NOT REQUIRED	£12.50	£274.39
	£262.20 - Three Year Rental	Average of 15,756 @ 0.26p = £40.97	UNKNOWN BUT CHARGED @ 2.6p	NOT REQUIRED	£12.50	£315.67
<b>CASH PRICE FOR THIS DEVICE - £2955.00</b>						
<b>REFURBISHED</b>						
Kyocera TASKalfa 3051Ci	£165.02 - Four Year Rental	Average of 15,756 @ 0.5p = £78.78	UNKNOWN BUT CHARGED @ 5p	NOT REQUIRED	£12.50	£256.03
	£195.86 - Three Year Rental	Average of 15,756 @ 0.5p = £78.78	UNKNOWN BUT CHARGED @ 5p	NOT REQUIRED	£12.50	£287.14
<b>CASH PRICE FOR THIS DEVICE - £2207.00</b>						

We can only offer a rental of up to four years on this device.

**ADDITIONAL INFORMATION: -**

You do not need to pay insurance to the lease company - you can simply advise them of your current Contents Insurance details and avoid this cost

There is an administration fee of £150.00 charged by the lease company and taken with the first rental.

I have included the Annual Documentation Fee in my figures above and expressed it as a quarterly amount - this is taken as one payment of £50.00 on the anniversary agreement from year two

Prices include delivery, installation and training

All prices are exclusive of VAT

This proposal includes the settling of your current lease to a maximum value of £404.23

**COPY COSTS: -**

Mono copies/ prints on the new system are charged @ 0.23p of a penny

Colour copies/prints on the new system are charged @ 2.3p

Mono copies/prints on the refurbished system are charged @ 0.5p of a penny

Colour copies/prints on the refurbished system are charged @ 5p